



# Chapter and Verse

Newsletter to the Chapters

February 2010

## THANK YOU AND WELCOME

We thank Ravi Patel for such doing such a great job as treasurer these past few years. Ravi put in a great number of hours for SCI, essentially doing the job of two persons. We are grateful that Ravi has agreed to remain on the team to handle SCI's finances. We are in good hands with Ravi in this position.

We also thank Bill Hamer for his exemplary service as vice president for membership. He brought some fresh ideas to the position, ideas that are being retained and refreshed.

We welcome Chuck Keiser to the executive board in the new position of database manager. He will be keeping our membership records current. He already has prepared his first weekly membership report, which is reproduced later in this letter. Chuck has been the PA Keystone's president for the last few years and has done a great job. We know Chuck will be a real asset for SCI.

## THE LIBRARY REPORT

We continue to push forward on bringing you a searchable archive of past Prosits. We have an urgent need for a volunteer or volunteers willing and able to convert pdf scans to searchable text. If you think you might be interested contact your librarian Lyn at 360 609-1389 or layers@wa-net.com to discuss in more detail." Thanks, Lyn Ayers

## WEBMASTER'S REPORT

In the last Chapter & Verse I made a request of each chapter. To date I have not received one response. Please go back and read my input to the

November Chapter & Verse. You can find it in the Members Only section of the SCI web site.

John Piet

## V.P. FOR MEMBERSHIP REPORT

Attached to this issue of Chapter & Verse are revised drop in cards that can be changed to add a member's name and chapter. Since these are in Word they can be changed to fit your needs. These are the cards that can be used starting tomorrow, February 1st which list the address that Chuck will be using for dues and new membership. This is also available on SCI's web site under "SCI Business" link in the member's only section. (Thanks to John Piet!)

Starting April 1, 2010 and ending March 31, 2011 there will be two new membership contests. The first contest is for the members who sign up the most new SCI members. This contest will have two winners. The member who has the most recruited SCI new members will receive a three year SCI membership. The member with the second most recruited SCI new members will receive a one year SCI membership. The winners will be honored at the 2011 SCI Convention.

The other contest is for the SCI Chapters. The SCI Chapter that recruits the most SCI new members starting April 1, 2010 and ending March 31, 2011 will be the winner. There will be a minimum of 6 new members required for this contest. This winning chapter will be given a page in Prosit to tell all about their chapter, their new membership accomplishments and pictures. Also they will have a page on the SCI web site celebrating their accomplishments, pictures of their chapter and their new members. This chapter will also be honored at the 2011 SCI Convention in Providence, RI.

A new SCI member can be counted for both the member contest and the chapter contest, if the chapter is listed as their main chapter.

If there are any questions concerning either of these contests they may be directed to Carolyn Estep, VP SCI Membership at [finestein@comcast.net](mailto:finestein@comcast.net)

## Membership Summary 2/05/10

Members:

at 12/31/2009 1,130

2010 Deletions:

Active cancellations (2)

Sep 2009 Non Renewals (9)

Dec 2009 Non Renewals

Total deletions (11)

2010 additions:

New 9

Rejoins after more than one year lapse 2

Rejoins (expirations from prior year) 1

Total additions 12

Current total 1,131

## Chapter Development Workshop

At the Las Vegas convention approximately twenty people engaged in an exchange of ideas in the 3 R's of building/rebuilding chapters: Recruit; Retain; Revitalize. In the November issue ideas for member recruitment were offered. Here are ideas to help retain your members:

Assign member(s) to be greeters at each chapter meeting.

Assign a member to be a mentor to the new member.

Orientation: Create a new member package to give to each new member. Kit may include information about the chapter's history and traditions, a chapter garment, or chapter stein, if applicable.

After new member has attended a meeting, follow up with the new member with a note or call to let the new member know that his attendance of the meeting was valued. Ask whether anything did not meet expectations. Invite the member to return to the next meeting.

Mind your manners! Be considerate and appreciative of the new member's collecting interests. Remember that honey attracts, vinegar repels.

Go back to the basics! We all can use a refresher of stein basic knowledge.

Invite the new member to bring a stein for show and tell, and be eager to answer any questions the new member has.

Quality educational programs. Use the Library fund stipend to bring in outside speakers. Obtain dvd's of programs at past SCI conventions.

## 2010 SCI Convention – Grab Some Fun!

A more detailed report will appear in the March issue of Prosit. Those who wish to register early may do so and save \$\$\$\$. Register by May 31, 2010 and pay \$500 for couple registration and \$280 for single registration. Afterward the rate increases by \$25/\$15 increments until July 31. The Hilton Hotel is offering a special room rate of \$119 per night plus tax. For more information, contact John Kelly at [johnlacykelly@embarqmail.com](mailto:johnlacykelly@embarqmail.com). or call him days at 919-831-3642 .

**Happy Valentine's Day!**